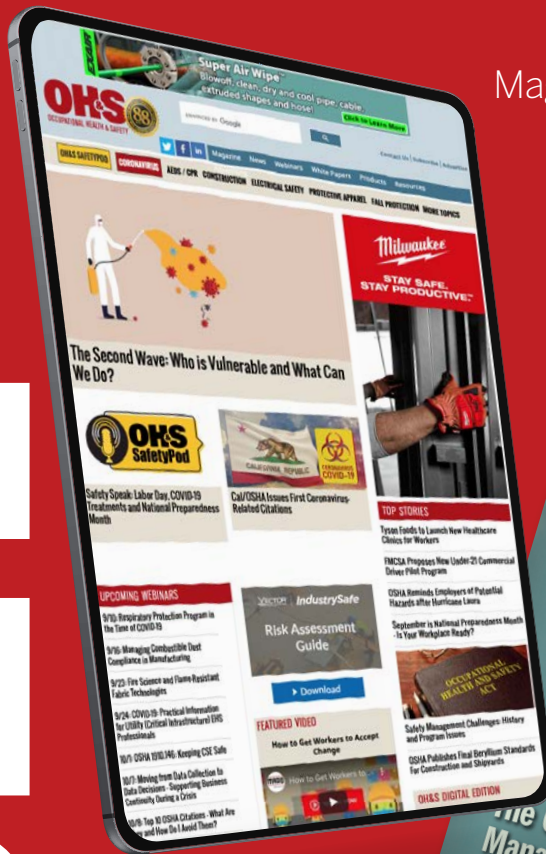




MEDIA PLANNER

Media for Safety Professionals

Digital Media | Webinars | Podcasts
Magazine | Custom Publishing | Research



2021



Your Partner in Lead Generation and Branding

Occupational Health & Safety has been an industry leader since 1932 and continues to provide an effective collection of media outlets for promoting your health and safety products and services. In addition to providing the best coverage on niche health & safety issues, we focus on the industry triad: Personal Protective Equipment, Industrial Hygiene, and Training.

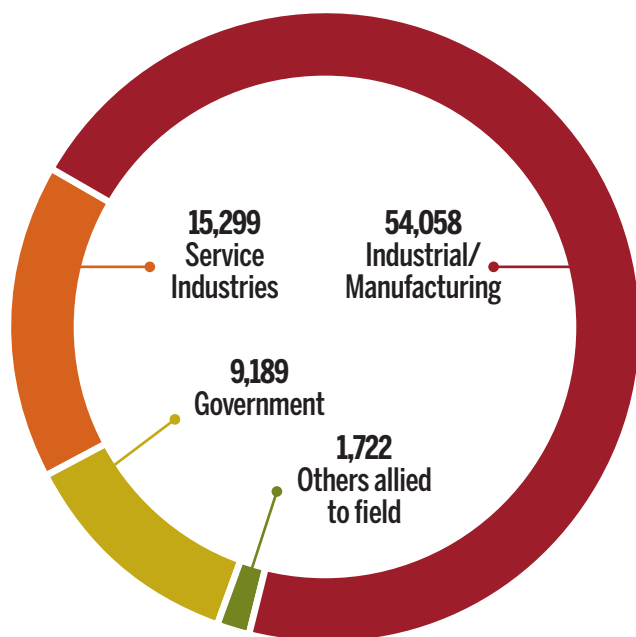


Magazine Buying Responsibility*

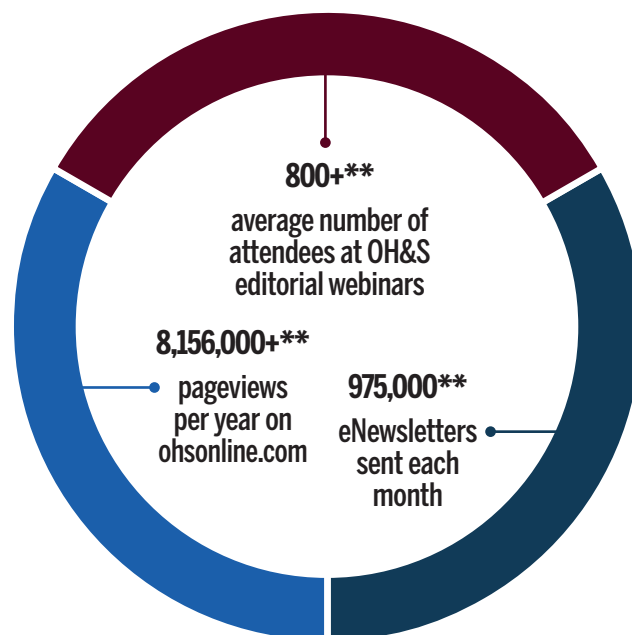
Emergency Response	23,277
Environmental Compliance	23,839
Ergonomics	23,014
Fire Protection	23,101
Industrial Hygiene	23,048
Occupational Health	25,148
Safety Equipment	34,604
Security	20,401
Software	19,498
Training	27,914

OH&S reaches an average of 80,846* subscribers and 43,782* buyers and specifiers!

Business/Industry *



Circulation That Counts



Online Statistics



*BPA Brand Report, December 2020

**Media Owner's Own Data

Leadership. Longevity. Results.

With a strong industry presence since 1932, *Occupational Health & Safety* continues to serve the health & safety market. In our magazine and on ohsonline.com, our team of experienced editors bring you the latest information about developments in this fast-moving industry.

Take a look at our advantages in circulation, editorial, and online, print, and digital platforms, and you'll know that your advertising dollars go farther here than anywhere else. *OH&S* is the partner you can count on to generate more leads and increase your business. We are committed to providing you more value for your advertising dollar.

Award-Winning Publication

The digital edition of *OH&S* magazine won an Ozzies Digital Award in the Folio: Eddie and Ozzie Awards for B-to-B App/Digital Edition/Standalone Digital Magazine. In addition, *OH&S* received Honorable Mention Folio: Eddie and Ozzie Awards for B-to-B Full Issue - Construction/Manufacturing (Eddies) and B-to-B Site Design for ohsonline.com (Ozzies).

OH&S is also a 12-time winner of ASBPE regional and national awards for editorial and design excellence.

Audited, High-Quality Circulation

OH&S subscribers are as diverse as the marketplace, with circulation in manufacturing plants and extensive reach in service industries. *OH&S* subscribers are qualified based on industry and purchasing influence to assure you high-quality circulation. *OH&S* is a member of BPA Worldwide. To review *OH&S*' current BPA statement online, visit the BPA website at www.bpaww.com in the Safety, Accident Prevention category of the Business Magazine section.

As an Omeda client, *OH&S* provides high-quality and up-to-date audience data. You can feel confident you have chosen a provider who enables you to integrate all data sources, providing a 360-degree view of your audience.

Ongoing Opportunities

Our group of products offers an innovative, complete marketing program including online, custom publishing and research opportunities.

- **High-quality lead generation with custom and editorial webinars**
- ***OH&S* SafetyPods**
 - Regular 20- to 30-minute podcasts featuring a conversation with *OH&S* Editor Sydney Shepard and an industry expert on a safety topic plus weekly Safety Speak mini episodes
 - Limited sponsorship opportunities
- ***OH&S* New Product of the Year Awards**
 - Winners coverage in November/December 2021
- ***OH&S* Industrial Hygiene Awards **NEW!****
 - Winners coverage in May 2021



Dedicated and Devoted Subscribers

Occupational Health & Safety has loyal subscribers who depend on the publication for important health and safety news and information. According to the Baxter Research January/February 2020 mediaView report, 84% of *OH&S* magazine subscribers rate it important, very important, or a personal favorite!

What *OH&S* Subscribers Are Saying*

“ I read *OH&S* because it covers many aspects of the profession. Sometimes it is a reinforcement of what I am doing and other times it is a different perspective in the approach.
—H&S Manager

“ [I read *OH&S* to] keep up with industry-related products and programs.
— Director Product Management

“ Keeps me current and I can see new products and information.
—Owner

“ [*OH&S*] backs me up when informing upper management on OSHA requirements, updates, and safety initiatives.
—Operations Coordinator

“ [*OH&S*] goes a long way in reminding me of changes in the safety/health technology — articles I can point to when I show others what we should be doing to keep ahead of the competition.
—Safety Environment Supervisor

“ *Occupational Health & Safety* supports my professional interests by publishing articles about new safety ideas and products.
—Safety Coordinator

“ My company purchased over 100 of these devices [advertised in *OH&S*] in a national safety improvement action item.
—Hseq Specialist

“ To see what's happening around other sites and new ideas and approaches to managing safe work operations. After 40 years of health and safety and now working as a consultant, it is important to keep up on the latest trends and your magazine does a great job of that.
—Health & Safety Consultant

“ To keep up with the latest safety news, trends, and equipment.
—Safety Director

“ [I read *OH&S* for] updates, information and new approaches and resources for products.
—Health & Safety Consultant



*Baxter Research, 2020 mediaView Quarterly Report

2021 Editorial Calendar

JAN/FEB

Ad close: 1/4/21 • Materials due: 1/6/21

Special Focus

Construction Safety

Feature Articles

IH: Chemical Safety

PPE: Foot Protection, Respiratory Protection, Hand Protection

Training: Software

Plus: Oil & Gas, Emergency Showers & Eyewash, Combustible Dust

Value Adds

For all half page or larger advertisers

- **Magazine:** Free Product Listing Product Spotlight for construction safety and hand protection advertisers
- **Website:** Free Product Listing Respiratory Protection Emergency Showers & Eyewash

MAR

Ad close: 1/21/21 • Materials due: 1/25/21

Special Focus

Fall Protection

Feature Articles

IH: Gas Detection

PPE: Hearing Protection, Protective Apparel, Head & Face Protection

Training: Lockout/tagout

Plus: Summer Hazards/Heat Stress, Employee Testing

Value Adds

For all half page or larger advertisers

- **Research:** Ad Readership Study
- **Magazine:** Free Product Listing Product Spotlight for fall protection and hearing protection advertisers
- **Website:** Free Product Listing Head & Face Protection Lockout/tagout

APR

Ad close: 3/1/21 • Materials due: 3/2/21

Special Focus

Fire Safety

Feature Articles

IH: Confined Spaces

PPE: Vision Protection, Foot Protection

Training: Electrical Safety

Plus: Welding, Incentives, Facility Safety

Value Adds

For all half page or larger advertisers

- **Magazine:** Free Product Listing Product Spotlight for foot protection and fire safety advertisers
- **Website:** Free Product Listing Incentives Electrical Safety

2021 Editorial Calendar

MAY

Ad close: 3/29/21 • Materials due: 3/31/21

Special Focus

Industrial Hygiene

Feature Articles

PPE: Respiratory Protection, Hand Protection

Training: Confined Spaces

Plus: Combustible Dust, Emergency Showers & Eyewash, Wearable Devices

Value Adds

For all half page or larger advertisers

- **Magazine:** Free Product Listing Product Spotlight for industrial hygiene and emergency showers & eyewash advertisers
- **Website:** Free Product Listing Confined Spaces IH New Products

Bonus Value Add

For all quarter page or larger advertisers

- **IH Online Product Showcase:** Includes photo, brief description, and company name. Will reside on ohsonline.com for six weeks.

JUNE

Ad close: 4/28/21 • Materials due: 4/28/21

JUNE PRODUCT LAUNCH ISSUE

Special Focus

Product Launch

Feature Articles

IH: Noise Monitoring

PPE: Protective Apparel, Vision Protection, Fall Protection

Training: Electrical Safety

Plus: Defibrillators & CPR, Oil & Gas, Heat Stress, Employee Testing

Value Adds

For all half page or larger advertisers

- **Magazine:** Free Product Listing Product Spotlight for vision protection and oil & gas advertisers
- **Website:** Free Product Listing Electrical Safety New Products

Bonus Value Add

For all quarter page or larger advertisers

- **Online New Product Showcase:** Includes photo, brief description, company name. Will reside on ohsonline.com for six weeks.

JULY/AUG

Ad close: 6/25/21 • Materials due: 6/29/21

THE COMPANY PROFILE ISSUE

Special Focus

Construction Safety

Feature Articles

IH: Confined Spaces

PPE: Respiratory Protection, Hand Protection, Head & Face Protection

Training: Lockout/tagout

Plus: Facility Safety, Emergency Showers & Eyewash, Lab Safety

Value Adds

For all July half page or larger advertisers

- **Website:** Free Product Listing Confined Spaces PPE

Bonus Value Add

For all half page or larger advertisers in both July/August and October 2021

- **Company Profile:** same size as ad in July/August 2021 issue

2021 Editorial Calendar

SEPT

Ad close: 7/29/21 • Materials due: 7/29/21

Special Focus

Industrial Hygiene

Feature Articles

PPE: Construction, Electrical Safety

Training: Chemical Safety

Plus: Wearable Devices, Winter Hazards, Combustible Dust

Value Adds

For all half page or larger advertisers

- **Research:** Ad Readership Study
- **Magazine:** Free Product Listing Product Spotlight for industrial hygiene and electrical safety advertisers
- **Website:** Free Product Listing Emergency Showers & Eyewash Wearable Devices

Show Coverage/Bonus

Distribution*

ASSP Safety 2021, September 13-15, Austin, TX

*If event occurs in-person

OCT

Ad close: 8/27/21 • Materials due: 8/31/21

OCTOBER PRODUCT LAUNCH

Special Section

Product Launch

Feature Articles

IH: Indoor Air Quality

PPE: Foot Protection, Vision Protection, Fall Protection

Training: Materials Handling

Plus: Defibrillators & CPR, Facility Safety, Hearing Protection

Value Adds

For all half page or larger advertisers

- **Magazine:** Free Product Listing Product Spotlight for foot protection and vision protection advertisers
- **Website:** Free Product Listing Indoor Air Quality New Products

Bonus Value Add

For all quarter page or larger advertisers

- **Online New Product Showcase:** Includes photo, brief description, and company name. Will reside on ohsonline.com for six weeks.

Show Coverage/Bonus

Distribution*

NSC Congress & Expo, October 11-13, Orlando, FL

NOV/DEC

Ad close: 10/21/21 • Materials due: 10/25/21

Special Focus

- 2021 OH&S New Product of the Year Winners
- OSHA Top 10

Feature Articles

IH: Gas Detection

PPE: Hand Protection, Protective Apparel

Training: Fall Protection

Plus: Lockout/Tagout, Lab Safety

Value Adds

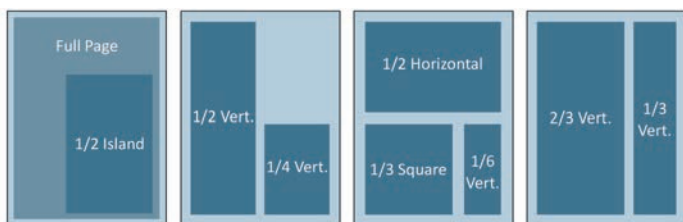
For all half page or larger advertisers

- **Magazine:** Free Product Listing Product Spotlight for protective apparel and hearing protection advertisers
- **Website:** Free Product Listing Lockout/Tagout Facility Safety

Magazine Ad Specs

Magazine Trim Size: 7 5/8 x 10 1/2 (all sizes are in inches)

	Live	Trim	Bleed
Full Page	7 1/8 x 10	7 5/8 x 10 1/2	7 7/8 x 10 3/4
Spread	14 3/4 x 10	15 1/4 x 10 1/2	15 1/2 x 10 3/4
2/3 Vertical	n/a	4 3/8 x 9 3/4	n/a
1/2 Horizontal	n/a	6 5/8 x 4 3/4	n/a
1/2 Island	n/a	4 3/8 x 6 5/8	n/a
1/2 Vertical	n/a	3 1/4 x 9 3/4	n/a
1/3 Vertical	n/a	2 1/8 x 9 3/4	n/a
1/3 Square	n/a	4 3/8 x 4 3/4	n/a
1/4 Vertical	n/a	3 1/4 x 4 3/4	n/a
1/6 Vertical	n/a	2 1/8 x 4 3/4	n/a



All ads are to scale.

Acceptable File Formats

PDFs are strongly encouraged. Hi-res Illustrator EPS files are also accepted. Ads requiring work to be done by us will incur an additional charge. Ad materials are stored for one year and then deleted.

Preparing native files for printable PDFs

Multiple pages need to be submitted as single page files. Artwork must be CMYK, minimum 300 dpi. Files must be flattened (no layers or transparencies). Set bleeds 1/8" beyond trim. DO NOT use stylized fonts. Embed all fonts. Overall density of CMYK colors cannot exceed 300%. Set trim marks with a 12-point offset so the marks don't overlap the bleed.

Preparing native files for printable Illustrator EPS

Artwork must be CMYK, minimum 300 dpi. Files must be flattened (no layers). Set bleeds 1/8" beyond trim. Fonts must be embedded or converted to outlines. Overall density of CMYK colors cannot exceed 300%. Set trim marks so they don't overlap the bleed.

Submitting Digital Files

Use file names that include the magazine title, issue date, and project name. Ads can be submitted via FTP, a file-sharing service such as Dropbox, or an email to the Production Coordinator.

Uploading to FTP

It's important that the file is placed in the proper directory. All uploads should be followed by a confirmation phone call or email to the Production Coordinator.

Host: ftp://ads.1105media.com

User ID: 1105user

Password: 1105pass

Directory: /1105external/production/[magazine title]

Tip: You'll need file-sharing software to upload to FTP. One of the most user-friendly free programs for Mac and PC is FileZilla:

FileZilla Instructions

1. To install, go to <https://filezilla-project.org> and click on Download FileZilla Client.
2. Open FileZilla and enter Host, User Name, Password, and Port 21.
3. Click on the Quick Connect button at upper right.
4. In the Local Site window on the left, locate and click on the source folder containing the file to be uploaded. Your file will appear in the Filename window below.
5. In the window on the right, click on the 1105external folder, click on the production folder, and locate the folder for the magazine.
6. Select your file in the Filename window on the left, and drag it to the magazine folder on the right.

Proofs

If a proof is provided, it must be a SWOP proof created from the supplied digital file. A laserprint is not SWOP-quality and is not color-accurate. If a SWOP proof is not supplied, we are not responsible for variances between the digital file and final reproduction. Send proofs to:

Production Coordinator

OH&S, [issue date]

1105 Media, Inc.

6300 Canoga Avenue, Suite 1150

Woodland Hills, CA 91367

Additional Advertising Resources

<https://1105media.com/pages/ad-specs>

Online Opportunities

ohsonline.com

Occupational Health & Safety offers a variety of home page and run-of-site banners, embedded ads, product sponsorships and hot topic sponsorships that are designed to drive traffic to your website. Create brand awareness and connect with key decision makers through a customized banner program. Impression and click rates are provided.



Monthly average pageviews on ohsonline.com:

679,749*

Monthly average users on ohsonline.com:

291,865*

Custom Media

Home Page Info Center

Deliver valuable information and engage buyers looking for health and safety products, information and solutions at the moment they enter the *OH&S* Home Page. Positioned in the top-middle of the page, the Home Page Info Center accomplishes the three most important online marketing goals in one complete tool—branding, lead generation and premiere leadership positioning.

Video Hosting

Stand out by allowing us to host your rich media/video on our website. Expand the reach of your video presentation and take advantage of the *OH&S* brand by placing your video on our website, thus reaching thousands of potential buyers for your products and services.

Whitepapers

Whitepaper listing includes title, company name, brief abstract, and link to whitepaper

Pop Quiz

Engage health & safety prospects in a fun way with an interactive 5-question quiz, promoted on our site with a 300x600 and 300x300 banner and through a 300x250 eNews banner.

Native Advertising

See next page for details.

Social Media

Social Media Leader

OH&S leads the way in social media with the largest monthly average of audited Twitter followers and Facebook likes of all audited safety media. Our December 2020 BPA statement shows:

31,569* Twitter followers (now over 32,500**)

7,539* Facebook likes (now over 8,600**)

47,113* LinkedIn group members (now over 60,000**)

Look for our numbers to grow even higher this year!

Sponsored Posts

Grow your business by sponsoring timely messages on our social media pages. With followers growing every day, *OH&S* social media is the place to get safety professionals seeing and talking about your brand.

Live From ASSP Safety 2021 & NSC 2021

Team up with *OH&S* to get your news and information out continuously before, during, and after key safety shows. Our popular social zone will feature aggregated content about and from the respective shows and our Live From sponsors.



Like us on Facebook: www.facebook.com/ohsmag



Follow us on Twitter: www.twitter.com/OccHealthSafety



Join our group on LinkedIn: www.linkedin.com/company/occupational-health-and-safety-magazine

*BPA Brand Report, December 2020

**Media Owner's Own Data, April 2021

Native Advertising on ohsonline.com

Put Your Sponsored Content in Front of Thousands of Health & Safety Professionals

Now you can draw more attention to your brand by running sponsored content embedded in must-read ohsonline.com articles and on the home page!

Health & safety professionals rely on ohsonline.com to keep up with important industry news and trends. The *Occupational Health & Safety* website has a monthly average of 679,749 Pageviews.*

Your Sponsored Content box on the home page will link to your provided article PLUS a 728x90 leaderboard and 300x300 banner ad. Your sponsored content will also be included in eNewsletters sent during the time period of the Native Campaign.

A maximum of two positions are available, and topics are exclusive. Make sure one or both spots are yours.

Contact us for rates.

Native Ad Requirements:

- 1,000-2,000 word article
- High resolution article image greater than 1025px wide.
- 728X90 banner image with link
- 300X300 banner ad image with link
- Due dates are 5 business days or one week before live date.

The screenshot displays the ohsonline.com homepage. At the top, there is a navigation bar with the OHS logo, a search bar, and links to Contact Us, Subscribe, and Advertise. Below the navigation bar, there is a section for sponsored content. The featured article is titled "JJ Keller to Revolutionize Safety Management with Launch of Invaluable New Solution" and is dated Nov 03, 2019. The article includes a 300x300 banner ad for J.J. Keller & Associates, Inc. The banner ad features a black background with the text "300X300" in white. The article text discusses the launch of the J.J. Keller® SAFETY MANAGEMENT SUITE and its benefits for EHS professionals.

Ask about adding additional banner ads on our site or in our eNewsletters for even more impact.

Live From ASSP Safety 2021 and NSC 2021

Get the Best Value for Your Show Investment With Our Award-Winning Social Zone

Team up with *Occupational Health & Safety* to get your news and information out continuously before, during, and after key safety shows. Our popular social zone will feature aggregated content about and from the respective shows and our Live From sponsors.

Sponsor package includes:

- 728x90 leaderboard
- Wallpaper: (2) 152x600 banners in cohesive design
- Social media feeds featuring your posts, tweets from *OH&S* editors, show posts, and more!
- Promotion of social zone in *OH&S* eNews and on ohsonline.com
- Mention in *OH&S* articles and show eNews
- Use of Live From logo to promote sponsorship
- Booth sign promoting your sponsorship
- Live reporting and videos from your booth
- Ability to go “live” on Facebook Live or Twitter
- Posts from *OH&S* editors about your company, products and booth, including posts during the show.

OH&S currently has over 32,500* Twitter followers, over 8,600* Facebook followers, and over 60,000* LinkedIn followers!

Also available:

- Mini Live From — up to 10 sponsored posts while Live From page is live
- Custom Live From — Ask us about special coverage at other safety events

Live From Dates:

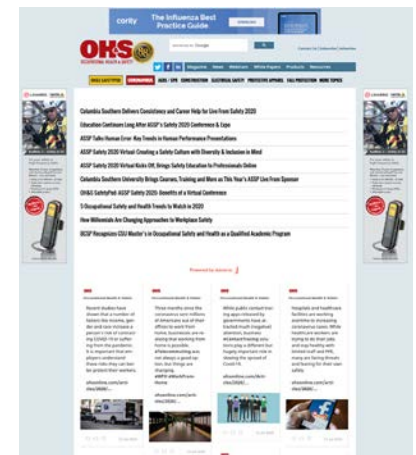
- ASSP Safety 2021, September 1 - 30, 2021
- NSC 2021, October 1 - October 30, 2021

Limited sponsorships per show available.

*Media Owner's Own Data



ohsonline.com/live



Live From is a winner of the Folio: Marketing Awards competition in the Use of Social Media category. These awards recognize the best in pioneering, inventive, and ultimately successful projects undertaken by the media industry's most innovative marketing professionals.

Product Launch 2021

Spring and Fall

Make sure the largest audience of safety professionals learns about your new products and services by taking advantage of this special print and online event!

Can't travel to show off your new products face-to-face? Looking for ways to increase your visibility? OH&S has the forum you need! With our large selection of media formats, you can promote your offerings to a much larger audience without the cost of traveling — whether or not you also plan to exhibit at trade shows. Select from one of our special packages, or choose specific media to suit your needs. **Space is limited, so reserve your positions today!**

OH&S Magazine - June or October

Don't miss launching your products this spring or fall! Advertise in our June or October issue and receive an Online Product Showcase spot including photo, brief description, and company name, which will reside on ohsonline.com for six weeks.

Product Launch Spotlight eNewsletters

Spring - May 30 & June 27

Fall - October 3 & 17

Introduce your products to our audience of more than 65,000* safety professionals. Receive leads from safety buyers with contact name, address and phone number.

OH&S Social Media

Maintain a social relationship with your buyers through our social media outlets. We'll post your message to our LinkedIn, Twitter, or Facebook accounts to keep you connected.

*Media Owner's Own Data

OH&S
OCCUPATIONAL HEALTH & SAFETY

Product Launch Showcase

Vertical lifeline with hands-free mobile fall arrester

The ASAP LOCK VERTICAL LIFELINE® is a temporary vertical lifeline designed for protecting workers from height falls. A pre-assembled and ready-to-use kit limits the risk of assembly error and a BUCKET bag makes for easy storage. The ASAP LOCK is a mobile fall arrester that moves up and down the rope without manual manipulation of the device. [Learn more.](#)

Proven protection. Meets unrivaled comfort.

Westex® DH Air™
A cutting-edge Cat 2 fabric, Westex® DH Air™ is innovated to deliver

Helmet Customization

Petzl offers a helmet customization program with a pad printing or sticker option. Your organization's logo can be placed on the front, side or back on a reflective white or gray background. The comfortable VERTEX® or STRATOR® helmets are offered in several colors and two hi-viz colors. Reflective bands in blue, red or gray can also be added to the top or side for added visibility. [Learn more.](#)

KELTECH® ELECTRIC TANKLESS WATER HEATERS

Maximize Your Reach With Our Special Product Launch Packages

Premium Product Launch Package

- Full page magazine ad in June or October *OH&S* Magazine
- (2) spots in Spring or Fall Product Launch eNewsletters
- (10) social media posts (June or October, 2021)

Deluxe Product Launch Package

- Full page magazine ad in June or October *OH&S* Magazine
- (1) spot in Spring or Fall Product Launch eNewsletters
- (5) social media posts (June or October, 2021)

eNewsletters



Occupational Health & Safety

Twice weekly, the *Occupational Health & Safety* eNewsletter is sent to more than 65,000* safety buyers. Each eNewsletter provides critical news bulletins, events, product information and compliance tips. Print and online packages are available.

Reach more than 65,000* safety buyers twice a week!



OH&S Spotlight

Spotlight eNewsletters focus on specific categories and products and reach 65,000* safety buyers. Online feature package includes:

- Product listing within the Spotlight eNewsletter
- Product listing within New Products section of ohsonline.com
- Top banner also available

Highlight your products and services!



OH&S eView

Send out your published *OH&S* article 2-3 weeks before it comes out in the magazine to generate early buzz and capture the attention of the industry. Or increase views of your own whitepaper with this extra way to promote it. Delivered to more than 65,000* safety buyers. Includes 468x60 top and bottom banners and a 300x300 banner.

Give subscribers a sneak peek at your upcoming *OH&S* article or your latest whitepaper!

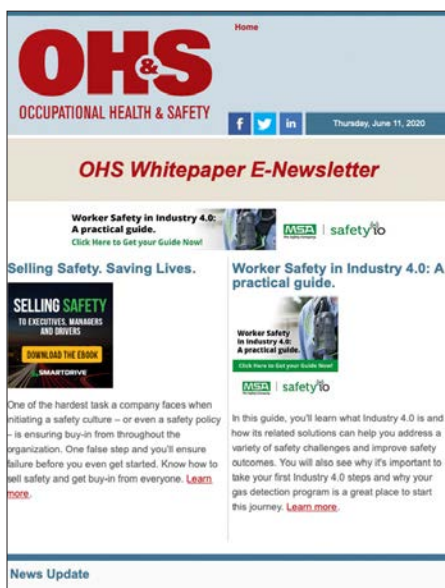


Sole-Sponsored eNewsletters or eBlasts

Reserve all ad positions in a special edition of any of our *OH&S* eNewsletter to target your specific industry trend, technology or audience. Or let us send your document to our audience as an eBlast. Contact us for availability.

Make your brand the focus!

Quarterly eNewsletters



Whitepaper Quarterly

Highlight your whitepapers four times a year in this eNewsletter. Distribution: 65,000* safety buyers

- Product listing within Whitepapers eNewsletter
- Product listing within Whitepapers section of ohsonline.com
- Top banner also available

March 18
June 15
September 16
December 9

Show your whitepapers
to 65,000*
safety buyers!



IH Quarterly

Promote your Industrial Hygiene products and services in this targeted eNewsletter, which is delivered to 30,000* industry professionals four times a year.

February 11
April 29
August 12
October 28

Target
30,000*
IH professionals!



Construction Quarterly

Reach the construction market in this targeted eNewsletter, which is delivered to 30,000* industry professionals four times a year.

March 25
June 24
September 2
November 16

New — Promote your
products to 30,000*
construction professionals!

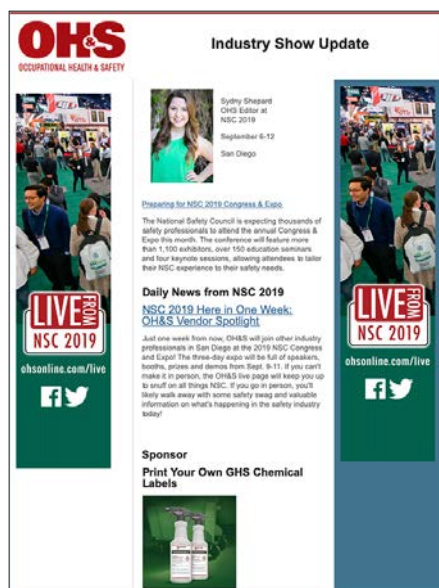
Trade Show eNewsletters

Drive Traffic and Get Exposure

Drive more traffic to your booth at the premier trade shows in the health, safety and hygiene industry, or get exposure at these shows even as a non-exhibitor!

The ASSP Safety 2021 and NSC Show Update eNewsletter will be delivered to 65,000* safety buyers twice before the show, twice during the expo, and approximately one week after the show. The VPPPA Safety+ Show Update eNewsletter will be delivered to 65,000* safety buyers once before, once during, and once after the show.

For extra exposure, add Pre-Show and Post-Show Spotlight eNewsletters to your ASSP Safety 2021 and NSC 2021 campaigns. The product-focused eNewsletter will be sent approximately one week before and one week after the show.



Trade Show eNewsletters Dates

VPPPA Safety+ 2021	NSC 2021
August 20	October 1
August 27	October 6
September 3	October 12
	October 13
	October 20

ASSP Safety 2021

August 25
September 7
September 14
September 15
September 21

Trade Show eNewsletters Ad Sizes

- Top Banner - 468 x 60
- 160 x 120 (2 positions available)
- 180 x 300 Info Center (large right box)
- 160 x 600 Skyscraper
- Product Spots (image + text)

Trade Show Spotlight eNewsletters Dates

ASSP Safety 2021	NSC 2021
• Pre-Show Spotlight September 5	• Pre-Show Spotlight October 3
• Post-Show Spotlight September 19	• Post-Show Spotlight October 17

Trade Show Spotlight eNewsletters Ad Sizes

- Top Banner - 468 x 60 (exclusive)
- Product Spot (150x150 + 40-60 words of text)
- Positions will be allocated on a first-come, first-served basis, so reserve your spots today.

Contact us for rates.

eNews 2021 Editorial Calendar

EDITION	SPECIAL FOCUS
JANUARY	
January 4	General <i>OH&S</i>
January 6	General <i>OH&S</i>
January 11	Hazard Communications
January 12	Spotlight - Oil & Gas
January 13	General <i>OH&S</i>
January 19	General <i>OH&S</i>
January 20	Training
January 25	General <i>OH&S</i>
January 26	Spotlight - Construction
January 27	General <i>OH&S</i>
FEBRUARY	
February 1	General <i>OH&S</i>
February 3	Vision Protection
February 4	Spotlight - Defibrillators & CPR
February 8	General <i>OH&S</i>
February 10	General <i>OH&S</i>
February 11	IH Quarterly
February 16	General <i>OH&S</i>
February 17	General <i>OH&S</i>
February 18	Spotlight - Chemical Safety
February 22	Respiratory Protection
February 24	General <i>OH&S</i>
MARCH	
March 1	PPE
March 3	General <i>OH&S</i>
March 4	Spotlight - Protective Apparel
March 8	General <i>OH&S</i>
March 10	Fall Protection
March 11	Spotlight - Summer Hazards/Heat Stress
March 15	General <i>OH&S</i>
March 17	General <i>OH&S</i>
March 18	Whitepaper Quarterly
March 22	General <i>OH&S</i>
March 23	Spotlight - Oil/Gas
March 24	General <i>OH&S</i>
March 25	Construction Quarterly
March 29	General <i>OH&S</i>
March 31	General <i>OH&S</i>

EDITION	SPECIAL FOCUS
APRIL	
April 5	General <i>OH&S</i>
April 7	PPE: Hand Protection
April 12	General <i>OH&S</i>
April 13	Spotlight - Noise Monitoring
April 14	General <i>OH&S</i>
April 19	General <i>OH&S</i>
April 21	Facility Safety
April 26	General <i>OH&S</i>
April 28	Spotlight - Foot Protection
April 29	IH Quarterly
MAY	
May 3	General <i>OH&S</i>
May 4	Spotlight - Stand-Down
May 5	General <i>OH&S</i>
May 10	Training
May 12	General <i>OH&S</i>
May 17	General <i>OH&S</i>
May 19	General <i>OH&S</i>
May 20	Spotlight - Emergency Showers & Eyewash
May 24	General <i>OH&S</i>
May 26	General <i>OH&S</i>
May 27	Spotlight - Respiratory Protection
May 30	Spotlight - Product Launch
JUNE	
June 1	General <i>OH&S</i>
June 2	General <i>OH&S</i>
June 3	Spotlight - Industrial Hygiene
June 7	General <i>OH&S</i>
June 9	General <i>OH&S</i>
June 14	Chemical Safety
June 15	Whitepaper Quarterly
June 16	General <i>OH&S</i>
June 21	General <i>OH&S</i>
June 22	Spotlight - Incentives
June 23	General <i>OH&S</i>
June 24	Construction Quarterly
June 27	Spotlight - Product Launch
June 28	General <i>OH&S</i>
June 29	Spotlight - Noise Monitoring
June 30	General <i>OH&S</i>

eNews 2021 Editorial Calendar

EDITION	SPECIAL FOCUS
JULY	
July 5	General OH&S
July 7	General OH&S
July 12	PPE: Fall Protection
July 13	Spotlight - Construction Safety
July 14	General OH&S
July 19	General OH&S
July 21	Transportation Safety
July 26	General OH&S
July 28	General OH&S
July 29	Spotlight - Facility Safety
AUGUST	
August 2	General OH&S
August 4	General OH&S
August 5	Spotlight - Hand Protection
August 9	General OH&S
August 11	General OH&S
August 12	IH Quarterly
August 16	General OH&S
August 18	General OH&S
August 19	Spotlight - Protective Apparel
August 23	General OH&S
August 25	General OH&S
August 26	Spotlight - Oil/Gas
SEPTEMBER	
September 1	General OH&S
September 2	Construction Quarterly
September 7	General OH&S
September 8	General OH&S
September 9	Spotlight - Electrical Safety
September 13	General OH&S
September 15	General OH&S
September 16	Whitepaper Quarterly
September 20	General OH&S
September 22	Emergency Showers/Eyewash
September 23	Spotlight - Incentives
September 27	General OH&S
September 29	General OH&S

EDITION	SPECIAL FOCUS
OCTOBER	
October 4	General OH&S
October 6	General OH&S
October 7	Spotlight - Fire Safety
October 11	Facility Safety
October 13	General OH&S
October 18	General OH&S
October 20	General OH&S
October 21	Spotlight - Vision Protection
October 25	General OH&S
October 27	Hazard Communications
October 28	IH Quarterly
NOVEMBER	
November 1	General OH&S
November 3	General OH&S
November 4	Spotlight - Respiratory Protection
November 8	PPE
November 10	General OH&S
November 15	General OH&S
November 16	Construction Quarterly
November 17	General OH&S
November 29	Fall Protection
November 30	Spotlight - Facility Safety
DECEMBER	
December 1	General OH&S
December 2	Spotlight - Oil/Gas
December 6	OH&S New Product of the Year Winners
December 8	General OH&S
December 9	Whitepaper Quarterly
December 13	General OH&S
December 15	General OH&S
December 16	Spotlight - Protective Apparel
December 20	Hazmat
December 22	General OH&S

Webinars

Your Powerful Tool for Generating Quality Sales Leads

Budget constraints and increasingly hectic work schedules can often prohibit today's health and safety decision makers from physically attending seminars, conferences and expositions. Instead, it is important that today's health and safety product and service vendors seek innovative and cost-effective ways to disseminate information and engage prospects and clients in a timely manner to spotlight new technologies, product launches, strategic partnerships and more.

That's why *Occupational Health & Safety* offers a turnkey webinar solution that allows health & safety products marketers to tap into our expertise and expansive market reach and drive valuable customer leads.

Vendor Webinars

The unique presentation of a webinar forum allows clients to deliver information and engage participants in a timely, cost-effective manner. Whether at home or on the road, participants can view presentations through their web browsers while simultaneously listening to the audio. Discussions can take place in real time, and your audience of health and safety buyers are encouraged to ask presenters questions. You provide the speaker, the topic, and the presentation and collect all the leads.

Editorial Webinars

In addition to single-sponsored customer-supplied webinars, *OH&S* offers the opportunity for companies to co-sponsor time-sensitive editorial topical webinars. This variation of the popular webinar medium allows a company to sponsor for a fraction of the cost of a sole-sponsored webinar. Plus, the webinar is promoted in the very same fashion as a sole-sponsored webinar.

Sponsorship

- Registration development and collection
- Comprehensive event promotion on our websites and through social media
- Logo and sponsorship acknowledged in promotions to 65,000* targeted *OH&S* eNews subscribers
- Reminder eMails prior to webinar
- 30-day webinar registration link on ohsonline.com's home page
- Creation of custom-designed user interface
- Audio delivery and presentation coordination
- Q&A at the end of the presentation
- Post-event participant data and complete contact info
- Three-month online archiving for on-demand use

For more information on how to schedule or develop a webinar to meet your marketing needs, please contact your Integrated Media Consultant.

*Media Owner's Own Data



Planned 2021 editorial webinars include:

- Electrical Safety/Arc Flash
- Oil & Gas
- Fall Protection
- Combustible Dust
- Construction
- Vision Protection
- Disaster Preparedness
- Confined Spaces
- Hearing Protection
- Hazard Communication
- Respiratory
- Utilities
- Workplace Drug Hazards
- Infectious Disease Control
- Industrial Hygiene
- Indoor Air Quality
- Wearable Devices
- Employee Testing
- OSHA Top 10
- COVID-19
- Distribution Center Safety

“ I have done webinars for over 10 magazines and groups, and *Occupational Health & Safety* gets the best turnout by more than a 10 to 1 margin. My *OH&S* webinar leads are high quality, and the audience questions are on point and engaged. Thanks for all you guys do for safety. —Hugh Hoagland, Managing Partner of e-Hazard Management LLC and President of ArcWear Inc.

OH&S SafetyPod

An exciting way to promote your business

OH&S SafetyPod creates a marketing experience for your company and offers an insider's view into the safety industry. Each podcast features a 20- to 30-minute conversation with Editor Sydney Shepard and an industry expert on a specific topic.

Topics include fall protection, industrial hygiene, personal protection equipment, hazard communication and more. Sponsors of the podcast are mentioned at the beginning and end of the podcast, and a brief company marketing message is included in the episode.

OH&S SafetyPods are marketed to our OH&S database, promoted on our website and social media platforms as well as featured on Apple Podcasts, Google Podcasts, Stitcher, and Spotify.

Vendor Podcast Sponsorship

- Sole sponsorship of a podcast produced specifically for your company
- Sponsor named at beginning and end of podcast
- 60-second ad copy read in middle of podcast
- Inclusion on topic and direction of podcast episode
- Representative from your company heavily featured in podcast

Topical Podcast Sponsorship Limited to 2 sponsors

- Your company name mentioned at beginning and end of podcast
- 30-second ad copy read during the podcast

Added Value for Podcast Sponsors

- Mention in article about podcast being sponsored
- Mention in social media promotions
- Inclusion in promotional eBlast to OH&S subscribers

New! OH&S Safety Speak Limited to 1 sponsor per month

Weekly mini episodes covering top headlines, new industry information and more

- 30-second ad copy read during the episode

*Media Owner's Own Data



The OH&S Audience Listens to SafetyPod

82%* of OH&S SafetyPod listeners have taken the time to subscribe to the podcast on their preferred platform!

Planned 2021 Topical Podcasts

January – Combustible Dust **SOLD!**

February – Foot Protection **SOLD!**

March – Fall Protection

April – Electrical Safety

May – Wearable Devices

June – Emergency Eyewash & Showers **SOLD!**

July – Hazard Communication **SOLD!**

August – Hearing Protection

September – Confined Spaces

October – Employee Testing

November – Respiratory Protection

December – Construction Safety

2021 Vendor Podcast Availability Limited opportunities

January

February **SOLD!**

March **SOLD!**

April **SOLD!**

May **SOLD!**

June **SOLD!**

July **SOLD!**

August **SOLD!**

September **SOLD!**

October **SOLD!**

November

December

[Inquire about additional opportunities.](#)

Online Ad Options

ohsonline.com 679,749* average page views per month

Run of Site (ROS) Banners

- 728 x 90 Leaderboard—8 sponsors
- 300 x 250 Rectangle—6 sponsors
- 300 x 600 Super Skyscraper—4 sponsors
- 468 x 60 Banner—6 sponsors
- 300 x 90 Button—6 sponsors
- Wallpaper—4 sponsors
- (2) 152x600 banners in cohesive design

If supplying 2 different images, include "left" and "right" in file names.

Home Page Banners

- Home Page Product Showcase Sponsorship (6 max.) Includes new product 150x150 image, 60-80 word description.
- Video Hosting (home page & listed as top video in our video library)
- 728 x 90 Leaderboard—8 sponsors
- 300 x 300 Square—6 sponsors
- 468 x 60 Banner—6 sponsors
- 300 x 90 Button—6 sponsors

Specialty Options

- Home Page Info Center (up to 300 x 400)
- Dog Ear/Peel Back: 6 months or more
- Hot Topic Area Sponsorship (exclusive to one advertiser)
468 x 60 on topic main page
- 970 x 90 Pushdown Ad (50K max file size)
Hover Over Expansion Dimensions: 970 x 415 (max file size 200K). Option to provide 300 x 50 to serve smaller mobile devices
- Whitepaper or Vendor Library Hosting
- Pop Quiz: 300 x 600 and 300 x 300 website banners and 300 x 250 eNews 0.05 inner
- Social Media Posts: Facebook, Twitter, & LinkedIn

Live From

- Sponsorship
- Mini Live From
- Custom Live From

eNewsletters

Occupational Health & Safety eNews Circulation 65,000*, 2x/week

- New Product Spot
- 300 x 250 eNews Info Center
- 300 x 250 Large Right Box
- 468 x 60 Banner Ad
- 300 x 300 Square
- Sponsor
- Sole-Sponsored eNewsletter
- Custom content eNewsetter (with or without video)

Spotlight eNews Circulation 65,000*

- Top Banner
- 150 x 150 product image, 40-60 word description

Whitepaper Quarterly eNews Multi-sponsorship opportunity. Circulation 65,000*

- Top Banner (exclusive)
- Up to 8 sponsors: 150 x 150 image, 50-60 word description, URL

OH&S E-View Circulation 65,000*

- Single Issue Exclusive Sponsorship
- Requires a non-biased article submission. Includes top banner and 300 x 300 banner

IH Quarterly and Construction Quarterly eNews Circulation 30,000*

- New Product Spot
- 300 x 250 eNews Info Center
- 300 x 250 Large Right Box
- 468 x 60 Banner Ad
- 300 x 300 Square
- Sponsor
- Single Issue Exclusive Sponsorship

Trade Show eNews

- Top Banner - 468 x 60
- 160 x 120 (2 positions available)
- 180 x 300 Info Center (large right box)
- 160 x 600 Skyscraper
- New Product Spot
- Single Issue Exclusive Sponsorship

*BPA Brand Report, December 2020

Contact us for pricing.

Website Banner Ad Specs

1105 Media Ad Serving Platform is Google Ad Manager 360

(formerly DFP Premium)

Standard Image Files

Acceptable files include PNG, JPG, GIF (includes animated GIF).
Maximum file size 80K.

Click-thru URL advertisers are responsible for maintaining a working URL, which must be supplied with image file. Click rates are not guaranteed.

HTML5

Acceptable up to 100K

Ad design and development guidance can be found here: <https://www.iab.com/guidelines/html5-for-digital-advertising-guidance-for-ad-designers-creative-technologists/>

Third-party ad serving

We accept all third-party ad serving, but impressions are counted and invoices are issued based on our ad serving system, DoubleClick DFP. 15-20% impression tracking discrepancy may be expected. All formats will be considered and require extra processing time for testing and implementation. If possible, please submit a test third-party ad. When submitting third-party tags, please make sure they are secured (https).

Placement

Banners are run-of-site. Targeted ads are subject to availability. Contact your account representative for more information.

Special banner specifications

- Initial Load: The file size should be maximum 80K.
- Subsequent Load: The file size should be between 70-80K.
- Number of Subsequent Loads: 1-2
- In-banner Video: We can accommodate as long as it fits into the max 80K file size.
- Special Frame Requirements: None, but must follow our specs & file size.
- Max Animation Time: 10-15 seconds
- FPS (frames per second): 20-25 (max 30)
- Max Number of Loops: 3-5 times (or more if it fits into max 80K file size)
- Max Uninitiated Video Length: None if it fits into max 80K file size
- Concurrent Video/Animation: 25-30 seconds
- Audio Initiation After Expansion: User controlled with click
- Expandable Hotspot Limitation: No limitations

eNews Banner Ad Specs

Banner Sponsorship - 40K maximum file size

eNews Info Center - 300x250

Large Right Box - 300x250

Large Square - 300x300

Top - 468x60

Bottom - 468x60

Click-thru URL

New Product - 40K maximum file size

150x150 image (.jpg or .gif), Headline: 55 characters max,

Body text: 40-60 words, Click-thru URL

Headline

55 characters max, including spaces. If no headline is provided, the company name will show, as listed on the insertion order.

Click-thru URL

Advertisers are responsible for maintaining a working URL.

Click rates are not guaranteed.

URL should be limited to 250 characters.

Acceptable Files

Static GIF or JPG files

Please submit materials to Francisco Arreola at farreola@1105media.com. Phone: 818-814-5389

All website and eNews creative is due 5 business days prior to launch.

Integrated Marketing Services



Belly Bands/Cover Tips

Make your brand the first thing *OH&S* readers see by advertising on a belly band or cover tip. Double the impact and direct readers inside the magazine issue for more information on your brand.

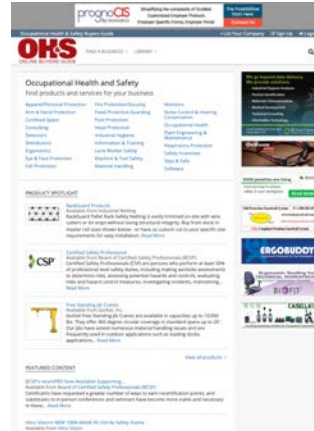


Inserts/Outserts

Inserts and outserts are powerful advertising tools. Increase your visibility by taking advantage of these cost-effective advertising plans that build brand awareness and purchase intent. *OH&S* will work with you to create a customized piece that informs subscribers about trends, case studies, and products and services within your market. The insert appears within the publication, and the outsert is polybagged with it. Overruns are provided for your organization.

Reprints

Extend the shelf life of your message and generate additional interest through full-scale reproductions of articles and advertisements. For single article reprints (in minimum quantities of 250-500), ePrints, plaques and posters contact PARS International at 1105reprints@parsintl.com or 212-221-9595.

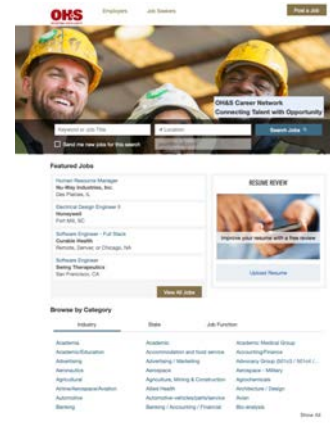


Industry Directory

Give your customers easy access to your safety solutions with the *OH&S* online industry directory. Safety professionals turn to the *OH&S* website for the latest industry news, products, and services. Make sure your product or service is part of what they see. Add your company to the *OH&S* Industry Directory at buyersguide.ohsonline.com. For extra impact, upgrade with a Top Product listing, banner ad, and more. For more information or to place a listing, call MediaBrains at 866-627-2467.

Research Opportunities

Enlist *OH&S* to handle your next industry survey. From simple to expanded, we offer a variety of ways to collect research. Ask your Integrated Media Consultant how you can use our database of health and safety professionals to provide the information you need.



Career Network

What better place to post your job openings than on leading industry website *ohsonline.com*. For more information, visit careers.ohsonline.com.



List Rental

The *OH&S* subscriber mailing list is available for rental. To view our datacards, please visit meritdirect.com/1105. For more information, contact Marie Briganti at 914-368-1023 or mbriganti@meritdirect.com.

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