Oral Fluid Screening Solutions



Reduce Costs... **NOT** Workplace Safety





Drug Testing in the Manufacturing Industry

- More than 750,000 full-time manufacturing employees use illicit drugs.¹
- Productivity is reduced by 1/3 with substance-abusing employees.²
- Drug- and alcohol-abusing employees are 3.6x more likely to be involved in a workplace accident and 5x more likely to file a workers' compensation claim.³
- ~80% of substance abuse–related accidents impact non–drug-abusing employees.⁴



1 out of 16 manufacturing employees abuses illicit drugs⁵



Why Use Lab-based Oral Fluid Testing?

Lab-based oral fluid testing offers virtually all the advantages of urine testing without the disadvantages.

Eliminates Drug Test Cheating

- Easily observed collections eliminate substitution and additives
- Dilution tactics and adulteration products and methods are ineffective with oral fluid testing

Increases Your Productivity and Eliminates Collection Hassles

- Keep workers on the job by eliminating time spent at urine collection sites
- Eliminate costly urine collection fees and time/hassles spent on scheduling tests
- Hire applicants faster and identify substance abuse issues of existing staff more quickly
- Eliminate gender-based and other urine collection issues, including shy bladder problems

Maintains Laboratory Confidence

- Positivity rates and laboratory process comparable to urine testing
- Negative results are reported within 24 hours; confirmed positives within 72 hours
- Certified laboratories perform drug testing, eliminating the need for managers and supervisors to conduct drug tests

Safeguards Legal Defensibility

- Provide a complete testing program that includes the services of a certified medical review officer with paper or electronic chain-of-custody procedures
- Ensure comprehensive donor inclusion process, eliminating potential specimen integrity challenges

Why Use Intercept® Oral Fluid Drug Test?

At OraSure Technologies, we believe that performance speaks for itself. Here's how we measure up.

Extensive Drug Assay Menu and Laboratory Partners

- Intercept® is the only oral fluid collection device to receive FDA clearance for 9 principal drugs of abuse assays:
 - Amphetamine
 - Methamphetamine (includes Ecstasy)
 - Cocaine Metabolite
 - Opiates
 - Marijuana (THC)
 - Phencyclidine
 - Barbiturates
 - Benzodiazepines
 - Methadone
- Intercept® is utilized by a nationwide network of SAMHSA-certified labs.

Legally Proven

- All new technology comes under legal scrutiny at some point in time. The Intercept® Collection Device and assays have prevailed in numerous legal challenges.⁶ Ruling of these cases concluded that the Intercept® Oral Fluid Drug Test results
 - are recognized and accepted science;
 - maintain chain of custody;
 - provide a safeguarded specimen collection procedure;
 - provide evidentiary value in test procedure, interpretation of test results, and confirmation of test results.

Proven Performance

- Depending on the drug and abuser's habits, the Intercept® Oral Fluid Drug Test can detect the presence of drugs immediately after use and for 2-3 days afterwards.
- Our wealth of published data, reflecting more than
 4.5 million specimens, clearly illustrates comparable performance compared to urine specimens.

SAMHSA-5 Drug Panel	Intercept®	Urine Analysis ^a
Overall positive rate	4.10%	4.40%
Amphetamine	0.17%	0.42%
Methamphetamine	0.24%	0.17%
Cocaine Metabolite	0.82%	0.58%
THC	2.50%	2.30%
Opiates ^b	0.60%	0.35%
PCP	0.02%	0.02%

Sample, et al. Positive Prevalence Rates in Drug Tests for Drugs of Abuse in Oral-Fluid and Urine. Society of Forensic Toxicologists Annual Meeting (2010). $n=4.59 \ \text{million Intercept}^{\circ} \ \text{devices}$

a. Includes test results for other "non-SAMHSA-5" drugs such as barbiturates and henzodiazenines.

and benzodiazepines.
b. ~50% oral fluid and ~8% urine opiates included hydrocodone and hydromorphone.



The OraSure Difference

OraSure is committed to developing and delivering innovative diagnostic solutions to meet the manufacturing industry's challenges. Our long-established expertise in oral fluid drug testing delivers trusted and reliable value to our customers while working in partnership toward a common goal.

Our dedicated field-based consultants are available to answer any questions you may have, assist with your training efforts, and provide the necessary support and expertise for your drug testing programs and policies.

For your oral fluid drug-testing needs, partner with OraSure and use Intercept® Oral Fluid Drug Test—a reliable and trusted brand for more than 10 years.

The Collection Process: Three Easy Steps



To learn more about OraSure's fine line of oral fluid testing tools, visit ChooseIntercept.com or call 1-800-ORASURE.

The Value of a Reliable and Trusted Brand



References

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